

HONEYWELL COMMERCIAL SECURITY DISTRIBUTION DEALER PARTNER PROGRAM

A program that rewards you for your
Honeywell Access and Video business success.

We're transforming the way we support your needs with a new tiered approach that rewards you based on your commitment to the Honeywell Access and Video portfolio through ADI Global Distribution. This program allows you to **combine your Honeywell Access and Video purchases into one** to receive rewards to increase your competitive advantage and profitability. Based on your success, you'll qualify for a Honeywell Bronze, Silver, Gold or Platinum membership.

Partners of all levels can now enjoy access to extensive advantages including dealer discounts*, dedicated sales support, priority technical support, marketing materials and so much more. Our aim is to support the growth of your business and help maximize the competitive advantage you gain from choosing Honeywell Commercial Security.

View the benefits below and contact your local Honeywell or ADI sale representative for more details.

PARTNER BENEFITS	BRONZE	SILVER	GOLD	PLATINUM
PRODUCT PRICING				
Everyday Discount*	✓	✓	✓	✓
Complimentary Demo Support				✓
Discounted Demo Support		✓	✓	✓
Project Registration	✓	✓	✓	✓
SALES				
Dedicated Sales Support	✓	✓	✓	✓
Project Design Support		✓	✓	✓
Dedicated Pre and Post Sales Support		✓	✓	✓
Prioritized Lead Sharing			✓	✓
TRAINING				
My Honeywell Buildings University Access	✓	✓	✓	✓
Product & Technical Training (in-person & online)	✓	✓	✓	✓
MARKETING				
Co-Marketing Support	✓	✓	✓	✓
Access to Marketing Collateral	✓	✓	✓	✓
New Product Announcements	✓	✓	✓	✓
Partner Certificates	✓	✓	✓	✓
Case Study Development		✓	✓	✓
TECHNICAL SUPPORT				
Extend Hardware Warranty	✓	✓	✓	✓
Access to Sales Engineering Support			✓	✓
Priority Technical Support			✓	✓
Technical Support for Projects		✓	✓	✓

*Note: Final resale price is solely determined by ADI Global Distribution.

To learn more about this program click [here](#) to contact
your local Honeywell or ADI sale representative.

Honeywell